

# VINCENT'S NEWS

The 'Van-Go' Gallery



*"Wherever you see a 'Vincent's Van Go' you know the job will be a work of art."*

## OWNER'S CORNER

### THROUGH MY EYES

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Here it is: our year-end December-January Holiday issue – the last Vincent's News for 2018. In order to mail it at the beginning of the month, the articles need to be written, formatted and the entire issue sent to the printer around the 15th of the preceding month. There is just too much going on in December for me to be able pull off a January issue, hence the

combined issue. Vincent's News will return in February.

As I write this,

Thanksgiving is still about a week away and my thoughts are about all of the things I have to be thankful for – and for how fast 2018 is speeding by! I don't know



A recent photo of our technical staff.

whether it's just me getting older or if the pace of life is actually getting faster? – it sure seems like the days are flying by! You, and all of our

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## Did you know...

that Vincent's will donate 1% of your recent purchase to a local charity or community group that you designate? It's quick and easy. Visit us online at...

[www.VHPinc.com](http://www.VHPinc.com)

...and click on the big "VHP is involved" button (top-right) for more information.

## Merry Christmas



## Humidity, Comfort, and Energy Savings - Part 2

In Part 1, we looked at how controlling the amount of humidity in your home can have a direct impact on your heating and cooling bill. Decreasing humidity in your home during hot summer months means you can feel more comfortable (cooler) at a higher thermostat

setting. Increasing humidity in your home during cold winter months means you can feel more comfortable (warmer) at a lower thermostat setting. In both scenarios you save energy by making yourself more comfortable. \*

In either case, the humidity level is the key:

- In the summer, while central air conditioning will help to lower the humidity in your home, there are circumstances where a separate whole home dehumidifier is needed to do the job. For instance, if the AC equipment has too

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*\*To learn why this is so and how it works, check out "Humidity, Comfort, and Energy Savings - Part 1" in the November 2018 issue. If you don't have it, you can read it online at [www.VHPinc.com](http://www.VHPinc.com) in our Van Go Gallery where all of our past issues of Vincent's News are stored.*

## Humidity & Comfort (Continued from Page 1)

much cooling capacity for the size of the house or if the ductwork was not engineered correctly, the AC unit won't be able to adequately dehumidify the air. Also, because your AC system needs a lot of runtime to extract humidity, if the outside temperature is not hot enough to keep your air conditioning running it won't dehumidify the air. This is especially a problem if there is high humidity on days that are moderately hot or in a house with a damp basement. These are situations in which AC is not enough and a whole home dehumidifier is the only solution.

- During cold winter months, outside air is dry and so typically the only way to add humidity in your home is to install a humidifier.

How much humidity do we

want? This is an important question. The rule of thumb is that we want to shoot for 40% relative humidity (RH) in our homes. There are a lot of reasons for that:

- Humidity levels above 50% RH can promote mold growth, are ideal for dust mites to flourish, can cause condensation on windows, can cause hardwood floors to swell, and more.
- Humidity levels below 30% RH will dry out our mucous membranes that protect us from germs and other airborne irritants. This can cause a person to have a bloody nose and lowers our resistance to things that can make us sick like cold and flu viruses.
- Humidity levels below 30% will cause items made of wood to shrink

like hardwood floors and piano soundboards, which will go out of tune more easily. Low humidity levels will also create static electricity which can damage sensitive electronic components such as computers and TV's.

The best way to monitor the humidity level in your home is with a humidity meter, which are inexpensive and a good investment. When you consider all the benefits of controlling humidity in your home – comfort, energy savings, the health benefits, and protecting your home from swelling or shrinking wood and protecting your valuable electronic devices – a humidifier and a whole home dehumidifier are a pretty good investment. Be sure to check out the enclosed flyer. – Daniel Squires

### What Our Clients Are Saying...

“From the first contact over the phone to the final inspection the staff went above and beyond to make sure we were taken care of. I would recommend Vincent's to anyone.

*Kimberly ~ Kimball*

**A** Heating & Air Conditioning  
**Amana**<sup>®</sup>  
**LASTS AND LASTS AND LASTS.**<sup>®</sup>

Vincent's Heating & Plumbing is proud to install Amana equipment, made in the USA.

## Through My Eyes (Continued from Page 1)

other great customers, are on my list to be thankful for, whether you are new to Vincent's Heating & Plumbing or a 'long-timer'. I am very fortunate that we have customers that have given us the opportunity to serve for many years - and some for even decades. Thank you!

Also, on my Thanksgiving list, are all the terrific teammates that I have at Vincent's Heating & Plumbing. Each of them play an important role in our efforts to deliver high-quality service to you. As with our customers, there are some teammates that have been with us for decades. I am very humbled when I think about long-term customers and personnel – to me it's the most important measure of how we are doing. And when Karen and I say our morning prayers before going to work, I thank God for our staff and our loyal customers and pray for the wisdom to satisfy our customers.

With the realization of how blessed we are, we want in turn to be a blessing to our community. This was the reason for the "VHP Gives Back" contest that we started in the last quarter of 2017. This is a contest

where supporters of three local charities or community groups can vote for which organization should win the top prize of \$1,000, with another \$750 being split between the 2nd and 3rd place finishers. Supporters can vote once per day during the duration of the contest online at our website, [www.VHPinc.com](http://www.VHPinc.com).

In addition to the main prizes, when you vote you also get a coupon for \$10 off our services. When you use it the organization you supported will also get a \$10 donation. This coupon is always available online saved in a coupon bank that you can access with either the email address or mobile phone number that you voted with.

Currently we are in our fourth contest and it is a "see-saw" battle between the Blue Water Pregnancy Care Center and the Blue Water Area Humane Society for first and second place. By the time you read this, the contest will have finished on November 30, but as of today there have been over 15,000 votes cast and I am anticipating an exciting finish. If you haven't participated in

"VHP Gives Back" join the fun in 2019 when we start our next contest.

To "VHP Gives Back", this year, in the 4th quarter, we have added our second community involvement program: "VHP Cares". In "VHP Cares" we will donate 1% of your recent purchase to the participating local charity or community group of your choice. All you have to do is to go to our website and pick the group to receive the donation when you register your purchase invoice.

Please check this out, and if your favorite local group is missing, there is information online for how they can participate.

Both "VHP Gives Back" and "VHP Cares" give us an avenue to say 'thanks' and give support back to the people and the community that support us. And I mean that from the bottom of my heart.

So, from my family AND our VHP family to yours, we wish you a very Merry Christmas and a Happy New Year! !

*- Daniel Squires*

Vincent's Heating & Plumbing, Inc.

2650 Oak St.  
Port Huron, MI 48060

Daniel Squires, President  
David Squires, Vice President

Phone: 810-985-7103  
E-mail: sales@vhpinc.com  
Website: www.vhpinc.com

## Word Search: Christmas Tree Decorations

T S Q B A U B L E S O R C Q E  
X W T X R V D I D K V A A G N  
K R U N E M E P C Z D T N O A  
X S L L E B H G I E L S D U C  
G T E T L M I F T L C N L E Y  
I P N P H J A I K L A M E D D  
F V T G R J N N P L E L S S N  
M T S C F S F T R D Z G R E A  
N V F S E U R A Y O R M N D C  
H U A L G D G S T H G I L A E

Tinsel  
Garland  
Lights  
Ornaments  
Star  
Angel  
Candy Cane  
Baubles  
Candles  
Sleigh Bells

[www.vhpinc.com](http://www.vhpinc.com)

*The Most Reasons to be  
Your Best Choice*

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## Humor Section



Q: Why was Santa's little helper depressed?  
A: Because he had low elf esteem.

Q: What do you call people who are afraid of Santa Claus?  
A: Claustrophobic.

What do you call a kid who doesn't believe in Santa?  
A rebel without a Claus.

Q: Whats the difference between the Christmas alphabet and the ordinary alphabet?  
A: The Christmas alphabet has Noel.

source: <http://www.jokes4us.com/holidayjokes/christmasjokes/>